

BOARD OF DIRECTORS MEETING Thursday, May 7, 2020 @ 6:30 p.m. <u>https://zoom.us/j/98295030410</u> By Phone 669-900-6833 Webinar ID: 982 9503 0410

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- 1. Call to Order- Board Chair
- 2. Roll Call- Executive Officer
- 3. Pledge of Allegiance Board Chair
- 4. Open Time for Public Input. Members of the Public have an opportunity to comment on items not on tonight's agenda. Each member of the public has two minutes in which to speak. Board members and staff are not able to engage in dialogue, answer questions or act on any of the items brought forward. At the Board's discretion, matters brought forth may be placed on a future agenda.
- 5. Review and approve Meeting Minutes: Staff recommends that the Board approve the meeting minutes from the March 5, 2020 meeting.
- 6. <u>NEW BUSINESS</u>
 - a. Covid-19 update and RVPA impacts: Recommendation: *Receive update on Covid-19 pandemic from staff.*
 - b. Presentation of preliminary budget FY 2020-21. Recommendation: *Receive preliminary budget presentation, and direct staff as necessary.*
- 7. OLD BUSINESS
 - a. No old business
- 8. CQI Reports (Quarterly). Staff recommends that the Board receive any oral/written updates from the CQI managers. *Recommendation: Direct staff as needed*.
 - a. Marin County: Heather Price Fair
 - b. Central Marin Fire: Liz Froneberger
- 9. Review RVPA Expense Sheet (attached).
- 10. Transport Billing Data Review (attached).
- 11. Announcements/Future Agenda Items.
- 12. Adjournment.

Submitted, /s/ Jason Weber, Executive Officer

ATTENTION: This will be a virtual meeting of the Ross Valley Paramedic Authority pursuant to Executive Order N-29-20 issued by the Governor of the State of California. There will not be a public location for participating in this meeting, but any interested member of the public can participate telephonically by utilizing the dial-in information printed on this agenda. If any member of the public has a request for a reasonable modification or accommodation for accessing this meeting due to a disability, they should contact Jason Weber at jweber@marincounty.org

THE BOARD OF DIRECTORS OF THE ROSS VALLEY PARAMEDIC AUTHORITY Held a meeting: 6:30 p.m. Thursday, March 5, 2020 Kentfield Fire District 1004 Sir Francis Drake Blvd., Kentfield, CA. 94904

- 1. Call to Order- Chair Corbet called the meeting to order at 6:30 p.m.
- Roll Call Board Member Attendance: Chair Corbet, Bailey, Hillmer, Meagor, Przybylski, Reed, Salmen Absent: Finn Staff: Weber, McTigue, Shurtz
- 3. Pledge of Allegiance
- 4. Open Time for Public Input

There were no comments.

5. Review and/or approve Meeting Minutes: From February 6, 2020

M/s, Meagor/Hillmer, to approve the minutes of February 6, 2020 as submitted. Ayes: All Absent: Finn

6. NEW BUSINESS

a. Presentation of Annual Financial Audit for Fiscal Year 2018/19

Larkspur Finance Director Orme introduced the auditor from Badawi & Associates, Certified Public Accountants.

The auditor gave a PowerPoint presentation. He stated this was a very straightforward engagement. He discussed the primary areas of the audit and summarized some of the numbers and the net position. He was able to give a "clean opinion" with respect to the Financial Statements for Fiscal Year 2018/19 and stated they were prepared in accordance with Generally Accepted Accounting Principles. He discussed the responsibilities of the auditors and management.

Finance Director Orme discussed the Internal Controls Report and the checks and balances that are in place.

Boardmember Bailey had a question about internal controls in a small organization.

M/s, Bailey/Hillmer, to accept the Annual Financial Audit for Fiscal Year 2018/19. Ayes: All Absent: Finn

7. OLD BUSINESS

a. Adopt and Execute Subcontract for Services Provided by Central Marin Fire Authority to Ross Valley Paramedic Authority

Executive Officer Weber presented the staff report. He reported the Board approved the Marin County Fire contract at the last meeting. The City of Larkspur contract has yet to be approved. He noted the Finance Committee has reviewed all the contracts.

M/s, Salman/Reed, to adopt the contract for services provided by Central Marin Fire Authority to the RVPA. Ayes: All Absent: Finn

8. CQI Reports

- a. Marin County
- b. Central Marin Fire

Executive Officer Weber stated the CQI reports were presented last month to the Board. The reports are on a quarterly cycle.

9. Review RVPA Expense Sheet

Executive Officer Weber presented a staff report. He noted there was nothing out of the ordinary and spending was normal.

There were no questions for comments from the Board.

10. Transport Billing Data Review/CQI Report

Executive Officer Weber presented a staff report. He noted he had been concerned about a dip in revenue but it is back up again.

There were no questions or comments from the Board.

11. Announcements/Future Agenda Items

Executive Officer Weber stated the County EOC is partially activated in response to the Coronavirus. All agencies are acutely aware of the protocols and line personnel are making sure they are using Body Substance Isolation (BSI) precautions. Additional equipment has been ordered by the State. The mortality rate is less than 1% in the United States and hospitals are well prepared. He will keep the Board updated. Boardmember Hillmer had a question about the number of tests and test kits. Executive Officer Weber stated the tests had to meet a threshold.

Boardmember Bailey reported he did not run for re-election on the Corte Madera Town Council and he would no longer be on the RVPA Board. The Corte Madera Town Council will be selecting his replacement soon. He expressed his gratitude to the RVPA Board and staff for their service. 12. Adjournment- Chair Corbin adjourned the meeting at 7:07 p.m. The next meeting would be held on May 7, 2020.

Respectfully submitted,

Toni DeFrancis, Recording Secretary

RVPA Staff Report

| TO: | RVPA Board |
|---------------|--|
| FROM: | Cathy Orme, Administrative Services Director |
| SUBJECT: | Proposed Budget FY 2020-21 |
| MEETING DATE: | May 7, 2020 |

BACKGROUND

The report labeled "Budget Comparison Report" shows five years total activity, year-to-date through April 2020 and the proposed budget for FY 2020/21. RVPA finished fiscal year 2019 very strong. Revenues exceeded expenditure by \$349 thousand. Accordingly, fiscal year 2019/2020 is trending to finish the year equally strong.

DISCUSSION

In these uncertain COVID-19 times, we estimate our parcel assessment to remain stable. RVPA proposed budget projects a 5% increase in parcel tax revenue. There may be a decrease in transport revenue secondary to a reduction in the use of 911 services during the pandemic. We modestly increased transport revenues in the budget based on current fy performance. The total over-all revenues are projected to increase 6.5%.

The proposed expenditures for fiscal year 2020/21 has a modest increase of 4%. Increases include categories of parcel tax transfer to Corte Madera for CSA27, the County Contract, disposable medical supplies, payments for the GMET program and insurance.

The over-all proposed FY2020/21 budget has revenues exceeding expenditures by \$66 thousand. Staff has presented a conservative budget with the understanding adjustments can be made at mid-year.

STAFF RECOMMENDATION

Receive proposed budget for FY2020/21, direct staff as necessary.

Respectfully submitted,

Cathy Orme Administrative Services Director

Attachments

1. Budget Comparison Report

| Fund | Account Number | Account Name | 2014-2015 Total Activity | 2015-2016 Total Activity | 2016-2017 Total Activity | 2017-2018 Total Activity | 2018-2019 Total Activity | 2019-2020 YTD Activity Through April | 2019-2020 Total Budget | 2020-2021 Total Budget Bud 2020-2021 |
|------|-------------------|----------------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|--|---------------------------|--|
| 705 | 705-1204-101004 | INVESTMENT EARNINGS | (2,013.14) | (3,695.01) | (6,210.48) | (8,034.24) | (17,113.18) | (15,321.04) | (2,200.00) | (2,200) |
| 705 | 705-1205-200002 | KENTFIELD FIRE DIST | (144,982.50) | (161,673.00) | (178,188.50) | (194,634.00) | (210,477.17) | (211,678.81) | (223,485.33) | (234,660) |
| 705 | 705-1205-200003 | CITY OF LARKSPUR | (386,841.30) | (434,063.60) | (480,789.40) | (526,509.29) | (563,308.45) | (573,692.45) | (599,324.40) | (629,291) |
| 705 | 705-1205-200004 | COUNTY SER AREA 27 | (38,343.50) | (42,615.50) | (47,106.00) | (51,564.00) | (55,823.00) | (56,172.36) | (57,824.55) | (60,716) |
| 705 | 705-1205-200007 | TOWN OF FAIRFAX | (191,896.00) | (214,312.00) | (236,665.00) | (258,175.00) | (279,027.00) | (281,794.28) | (296,285.02) | (311,099) |
| 705 | 705-1205-200009 | TOWN OF ROSS | (49,227.50) | (54,912.00) | (60,648.00) | (66,384.00) | (71,754.00) | (72,581.10) | (75,809.98) | (79,600) |
| 705 | 705-1205-200010 | SLEEPY HOLLOW FIRE DIST | (46,970.00) | (52,448.00) | (57,926.00) | (63,404.00) | (68,882.00) | (69,251.71) | (72,067.05) | (75,670) |
| 705 | 705-1205-200013 | SAN ANSELMO | (307,438.00) | (343,283.85) | (379,019.33) | (408,727.50) | (441,097.10) | (446,386.06) | (471,711.60) | (495,297) |
| 705 | 705-1207-103000 | OTHER REVENUE | (2,215.00) | (882.79) | (5,265.57) | (37,279.52) | (27,198.60) | - | (5,000.00) | (5,000) |
| 705 | 705-1207-103005 | TRANSPORT BILLING | (660,869.91) | (920,019.67) | (823,668.03) | (749,088.03) | (1,228,352.99) | (711,766.02) | (819,880.00) | (900,000) |
| 705 | 705-1308-109006 | DISPOSITION OF PROPERTY | - | - | - | - | - | - | - | - |
| 705 | 705-9999-359001 | TRANSFER FROM RESERVES | - | - | - | - | - | - | - | - |
| | | Total Revenue | (1,830,796.85) | (2,227,905.42) | (2,275,486.31) | (2,363,799.58) | (2,963,033.49) | (2,438,643.83) | (2,623,587.93) | (2,793,533.33) |
| | | | | | | | | | | |
| | | | 2014-2015 | 2015-2016 | 2016-2017 | 2017-2018 | 2018-2019 | 2019-2020 YTD Activity | 2019-2020 | 2020-2021 Total Budget |
| Fund | Account Number | Account Name | Total Activity | Through April | Total Budget | Bud 2020-2021 |
| 705 | 705-0046-000-0030 | OCPART TIME | 3,100.00 | 4,940.00 | 4,660.00 | 3,040.00 | 4,580.00 | 1,880.00 | 7,210.00 | 5,000 |
| 705 | 705-0046-001-0120 | 01FINANCIAL & ADMINISTRATIVE SER | 46,240.00 | 42,710.00 | 47,323.00 | 47,736.00 | 51,402.75 | 23,726.25 | 48,745.78 | 51,191 |
| 705 | 705-0046-001-0120 | DEALS BACK UP | 126,603.24 | 102,687.50 | 50,721.89 | 41,521.40 | 104,206.77 | 40,666.06 | 64,375.00 | 70,000 |
| 705 | 705-0046-001-0120 | 12CONSULTANT | 910.00 | 2,345.00 | 450.00 | 1,519.00 | - | 2,841.25 | 5,150.00 | 5,150 |
| 705 | 705-0046-001-0120 | 31 DEFIBRILLATORS | 26,379.60 | 28,761.38 | - | - | 11,726.52 | 11,726.52 | 9,270.00 | 9,270 |
| 705 | 705-0046-001-0120 | 38 TRANSPORT BILLING FEES | 34,000.54 | 54,337.54 | 46,991.37 | 18,885.74 | 50,989.02 | 34,654.44 | 51,500.00 | 51,500 |
| 705 | 705-0046-001-0120 | 39 PARCEL TAX TRANSFER TO CM | (15,795.00) | - | 14,076.00 | 8,037.00 | - | - | 9,164.00 | 9,628 |
| 705 | 705-0046-001-0160 | 00 LEGAL SERVICES | 350.00 | - | - | 3,386.25 | - | - | 12,360.00 | 7,500 |
| 705 | 705-0046-001-0180 | OCCOUNTY CONTRACT | 1,334,482.02 | 1,396,408.97 | 1,434,179.44 | 1,473,083.04 | 1,513,153.74 | - | 1,687,118.00 | 1,755,946 |
| 705 | 705-0046-001-0180 | 01CQI PROGRAM | - | - | - | - | - | - | - | |
| 705 | 705-0046-002-0210 | 0 AUTOMOTIVE FUELS | 8,110.22 | 5,394.98 | 4,995.79 | 3,889.35 | 4,392.81 | 2,639.03 | 10,300.00 | 10,300 |
| 705 | 705-0046-002-0240 | 00 PRINTED & PHOTOGRAPHIC | - | 11.95 | - | 225.00 | 210.00 | - | 1,030.00 | 1,000 |
| 705 | 705-0046-002-0260 | 00 OFFICE SUPPLIES | - | - | 27.10 | - | - | - | 206.00 | 206 |
| 705 | 705-0046-002-0280 | 02 ENGINE MEDIC PROGRAM - RVFD | 179,432.00 | 179,432.00 | 186,220.00 | 209,398.46 | 219,919.08 | 47,290.00 | 243,080.00 | 243,080 |
| 705 | 705-0046-002-0280 | ENGINE MEDIC PROGRAM - LARKSP | 67,500.00 | 76,250.00 | 102,500.00 | 120,000.00 | 137,500.00 | 131,574.75 | 175,433.00 | 175,433 |
| 705 | 705-0046-002-0280 | 04 EMS TRAINING/SUPPLY REIMB | 78,872.66 | 31,077.00 | 137,827.10 | 90,000.00 | 90,300.00 | 42,710.00 | 90,000.00 | 90,000 |
| 705 | 705-0046-002-0280 | 10 DISPOSABLE MEDICAL SUPPLIES | 46,013.00 | 77,716.32 | 64,097.89 | 70,726.21 | 59,233.70 | 53,486.41 | 77,250.00 | 77,500 |
| 705 | 705-0046-004-0400 | 00 POSTAGE | - | - | 105.33 | 691.92 | 1,783.60 | 1,283.19 | 515.00 | 515 |
| 705 | 705-0046-004-0900 | 02MISC | 274.02 | 7.25 | - | - | 50.00 | 56.05 | 1,030.00 | 1,030 |
| 705 | 705-0046-005-0530 | OCAUTOMOTIVE EQUIPMENT REPAIRS | 5,258.43 | 3,784.13 | 4,681.14 | 15,280.12 | 9,632.61 | - | 7,000.00 | 7,000 |
| 705 | 705-0046-006-0640 | 0(INSURANCE/MISC | 3,850.00 | 3,972.00 | 4,060.00 | 4,702.00 | 5,185.00 | 5,173.00 | 5,400.00 | 5,400 |
| 705 | | OC DUES/MEMBERSHIP/SUBSCRIPTION | - | - | - | - | - | - | - | - |
| 705 | | 04 ADJ TO BAL BUDGET | - | - | - | - | - | - | - | - |
| 705 | 705-0046-007-0730 | DE TAX COLLECTION SERVICE | 9,313.21 | 7,924.00 | 7,920.99 | 7,917.50 | 7,914.42 | 7,913.00 | 8,240.00 | 8,240 |
| 705 | 705-0046-007-0740 | | 40,164.18 | 27,445.52 | 28,131.66 | 28,834.95 | 29,555.82 | - | 30,900.00 | 31,827 |
| 705 | | 02 PMTS TO OTHR AGENCIES | - | - | - | - | 19,603.71 | 34,363.83 | - | 34,000 |
| 705 | | 01OTHER EQUIPMENT/BUILDING | 666.86 | 827.90 | 861.90 | 896.40 | 930.90 | 795.50 | 2,060.00 | 2,060 |
| 705 | | 02 EQUIPMENT REPLACEMENT | 3,146.50 | - | - | 262,119.28 | 271,282.71 | - | 75,000.00 | 75,000 |
| 705 | | DE OTHER EQUIPMENT | - | - | 3,418.70 | - | 20,398.03 | 3,702.43 | - | , |
| | | Total Expense | 1,998,871.48 | 2,046,033.44 | 2,143,249.30 | 2,411,889.62 | 2,613,951.19 | 446,481.71 | 2,622,336.78 | 2,727,776.00 |
| | | • | , ., | , ., | , ., | , , | , ., | -, | , , | , , |



Date Range: 03/01/2020 - 03/31/2020

| Account | | Name | | | | Beginning Balance | Total Activity | Ending Balance |
|-------------------------|-----------------------------|---|---------------------|--|--|-------------------|---------------------|------------------------------|
| Fund: 705 - R | OSS VALLEY PARAME | DIC | | | | | | |
| 705 0046 00 | | | | | | 4 700 00 | 120.00 | 1 000 00 |
| <u>705-0046-000</u> | <u>J-003000</u> | PART TIME | | | | 1,760.00 | 120.00 | 1,880.00 |
| Post Date | Packet Number | Source Transaction | Pmt Number | Description | Vendor | Project Account | Amount | Running Balance |
| 03/26/2020 | АРРКТ05394 | RVPA 03/05/2020 | 77644 | RVPA - Board Mtg Minutes 03/05/2020 | 1236 - DeFrancis, Toni | | 120.00 | 1,880.00 |
| 705-0046-002 | <u>1-012003</u> | ALS BACK U | р | | | 25,775.11 | 11,888.40 | 37,663.51 |
| | | | | | | | | |
| Post Date 03/11/2020 | Packet Number APPKT05364 | Source Transaction 19-395670 - 20-4536 | Pmt Number 77575 | Description RVPA - 19-395670 - 20-4536 ALS Backup | Vendor 5778 - Corte Madera Fire Dept. | Project Account | Amount 11,888.40 | Running Balance 37,663.51 |
| 03/11/2020 | APPK105364 | 19-395670 - 20-4536 | //5/5 | RVPA - 19-395670 - 20-4536 ALS Backup | 5778 - Corte Madera Fire Dept. | | 11,888.40 | 37,003.51 |
| <u>705-0046-002</u> | <u>1-012038</u> | TRANSPORT | BILLING FEES | | | 17,402.36 | 13,920.41 | 31,322.77 |
| Post Date | Packet Number | Source Transaction | Pmt Number | Description | Vendor | Project Account | Amount | Running Balance |
| 03/26/2020 | APPKT05394 | 20020247 | 77681 | RVPA - Ambulance Billing FEB 2020 | 1162 - WITTMAN ENTERPRISES, LLC | Project Account | 2,650.80 | 20,053.16 |
| 03/26/2020 | APPKT05394 | 20020247 | 77681 | RVPA - Ambulance Billing DEC 2019 | 1162 - WITTMAN ENTERPRISES, LLC | | 3,388.46 | 23,441.62 |
| 03/26/2020 | АРРКТ05394 | 20020247 | 77681 | RVPA - Ambulance Billing JAN 2020 | 1162 - WITTMAN ENTERPRISES, LLC | | 5,024.46 | 28,466.08 |
| 03/26/2020 | АРРКТ05394 | 20020247 | 77681 | RVPA - Ambulance Billing NOV 2019 | 1162 - WITTMAN ENTERPRISES, LLC | | 2,856.69 | 31,322.77 |
| 705-0046-002 | 2-028010 | DISPOSABLE | MEDICAL SUPPLIES | | | 40,304.07 | 7,352.65 | 47,656.72 |
| | | | | | | | | |
| Post Date | Packet Number | Source Transaction | Pmt Number | Description | Vendor | Project Account | Amount | Running Balance |
| 03/11/2020 | APPKT05364 | 83519201 | 77570 | RVPA - Disposable Medical Supplies | 4495 - Bound Tree RVPA | | 438.80 | 40,742.87 |
| 03/11/2020 | APPKT05364 | 9095848742 | 77563 | RVPA - Oxygen Rental | 1644 - AIRGAS USA, LLC | | 499.93 | 41,242.80 |
| 03/11/2020 | APPKT05364 | 9098548741 | 77563 | RVPA - Oxygen Rental | 1644 - AIRGAS USA, LLC | | 710.48 | 41,953.28 |
| 03/11/2020 | APPKT05364 | 9969192174 | 77563 | RVPA - Oxygen Rental | 1644 - AIRGAS USA, LLC | | 318.75 | 42,272.03 |
| 03/11/2020 | APPKT05364 | 9969192175 | 77563 | RVPA - Oxygen Rental | 1644 - AIRGAS USA, LLC | | 290.15 | 42,562.18 |
| 03/26/2020 | APPKT05394 | 83529630 | 77639 | RVPA - Disposable Medical Supplies | 4495 - Bound Tree RVPA | | 792.89 | 43,355.07 |
| 03/26/2020 | APPKT05394 | 83529631 | 77639 | RVPA - Disposable Medical Supplies | 4495 - Bound Tree RVPA | | 372.92 | 43,727.99 |
| 03/26/2020 | APPKT05394 | 83531350 | 77639 | RVPA - Disposable Medical Supplies | 4495 - Bound Tree RVPA | | 28.11 | 43,756.10 |
| 03/26/2020 | APPKT05394 | 83532833 | 77639 | RVPA - Disposable Medical Supplies | 4495 - Bound Tree RVPA | | 1,772.92 | 45,529.02 |
| 03/26/2020 | АРРКТ05394 | 83534646 | 77639 | RVPA - Disposable Medical Supplies | 4495 - Bound Tree RVPA | | 147.40 | 45,676.42 |
| 03/26/2020 | APPKT05394 | 83546296 | 77639 | RVPA - Disposable Medical Supplies | 4495 - Bound Tree RVPA | | 51.06 | 45,727.48 |
| 03/26/2020 | APPKT05394 | 83557806 | 77639 | RVPA - Disposable Medical Supplies | 4495 - Bound Tree RVPA | | 127.61 | 45,855.09 |
| 03/26/2020 | АРРКТ05394 | 9502288172 | 77677 | RVPA - Disposable Medical Supplies | 6049 - Teleflex LLC | | 1,801.63 | 47,656.72 |

| Detail Report | | | | Dat | e Range: 03/01/2 | 020 - 03/31/2020 |
|-------------------------|-------------------------------|---------------------------------------|--|--------------------|-------------------|------------------|
| Account | Name | | | Beginning Balance | Total Activity | Ending Balance |
| 705-0046-004-040000 | POSTAGE | | | 996.99 | 123.80 | 1,120.79 |
| Post Date Packet Number | Source Transaction Pmt Number | Description | Vendor | Project Account | Amount | Running Balance |
| 03/26/2020 APPKT05394 | 6-963-53113 77649 | RVPA - Shipping | 1700 - FEDEX | | 123.80 | 1,120.79 |
| 705-0046-004-090002 | MISC | | | 39.35 | 16.70 | 56.05 |
| Post Date Packet Number | Source Transaction Pmt Number | Description | Vendor | Project Account | Amount | Running Balance |
| 03/26/2020 APPKT05394 | 1692041950858 77652 | RVPA - LIC 1537397 IG92041950858 3/09 | 6083 - Golden Gate Bridge / Fastrak | | 8.35 | 47.70 |
| 03/26/2020 АРРКТ05394 | 1692041950858 77652 | RVPA - LIC 1537397 IG92041950858 3/10 | 6083 - Golden Gate Bridge / Fastrak | | 8.35 | 56.05 |
| 705-0046-007-075002 | PMTS TO OTHR AGENCIES | | | 9,515.55 | 24,848.28 | 34,363.83 |
| Post Date Packet Number | Source Transaction Pmt Number | Description | Vendor | Project Account | Amount | Running Balance |
| 03/04/2020 APPKT05347 | NPI: 1932109972 77535 | RVPA - Q4 2019 Quality Assurance Fee | 5843 - Department of Health Care Services, | / | 24,848.28 | 34,363.83 |
| 705-0046-008-087001 | OTHER EQUIPMENT/BUILDING | | | 631.60 | 81.95 | 713.55 |
| Post Date Packet Number | Source Transaction Pmt Number | Description | Vendor | Project Account | Amount | Running Balance |
| 03/11/2020 APPKT05364 | 8155 30 005 0005735 77574 | RVPA - Internet Services 03/02-04/01 | 4741 - Comcast - RVPA / Rescue 40 | | 81.95 | 713.55 |
| | Total Fund: 70 | - ROSS VALLEY PARAMEDIC: Beginning Ba | lance: 96,425.03 Total A | ctivity: 58,352.19 | Ending Balance: 1 | 154,777.22 |
| | | Grand Totals: Beginning Ba | lance: 96,425.03 Total A | ctivity: 58,352.19 | Ending Balance: 1 | 154,777.22 |

Date Range: 03/01/2020 - 03/31/2020

Fund Summary

| Fund | Beginning Balance | Total Activity | Ending Balance |
|-----------------------------|-------------------|----------------|----------------|
| 705 - ROSS VALLEY PARAMEDIC | 96,425.03 | 58,352.19 | 154,777.22 |
| Grand Total | 96,425.03 | 58,352.19 | 154,777.22 |

wittman enterprises

.

INVOICE 20020247

TO: Ross Valley RPA FROM: Wittman Enterprises DATE: March 20, 2020 FOR: Billing Services Performed in February 2020

| Gross Collections | \$ 66,436.06 |
|---------------------------------------|-----------------|
| | \$ - |
| Less Refunds | \$ - |
| Net Collections | \$ 66,436.06 |
| Fee Based on 3.99% of Net Collections | \$ 2,650.80 |
| CURRENT MONTH BALANCE: | \$ 2,650.80 |
| Prior month (November) balance: | \$ 2,856.69 |
| Prior month (December) balance: | \$ 3,388.46 |
| Prior month (January) balance: | \$ 5,024.46 |
| TOTAL AMOUNT: | \$ 13,920.41 |

ROSS VALLEY PARAMEDIC AUTHORITY Totals

| | | MCARE | MCAL | RESIDENT | OTHER | ~ | | | | | | BAD DEBT | | | | |
|------------------------|-----------------|-----------------|---------------|----------------------|---------------------------|--------------|-------------------------|------------------------|--------------|--------------------|--------------|--------------|--------------|--------|-------------|---------------|
| | | WRITE | WRITE | WRITE | CONTRACTUA | LUAL | | | | | | - | WRITE | | | NEW A/R |
| | CHARGES | DOWNS | DOWNS | DOWNS | WRITE DO | NNS N | WRITE DOWNS NET CHARGES | PAYMENTS | REFUNDS | | NET PAYMENTS | OFFS | OFFS | | ADJUSTMENTS | BALANCE |
| MARCH '19 | \$ 301,006.21 | \$ 152,304.53 | \$ 30,606.93 | \$ 39,749.71 | \$ 10,19 | 10,193.44 \$ | 68,151.60 | \$ 96,974.35 | \$ | د د | 96,974.35 | \$ 5,880.75 | • | \$ | 0.20 | \$ 482,376.79 |
| APRIL'19 | \$ 340,593.28 | \$ 170,439.83 | \$ 25,561.14 | \$ 25,906.43 | | 5,578.91 \$ | 113,106.97 | \$ 91,598.60 | \$ 4,9 | 4,967.97 \$ | 86,630.63 | \$ 8,231.24 | \$ 4,455.16 | 16 \$ | • | \$ 496,166.73 |
| MAY '19 | \$ 338,485.51 | \$ 171,434.45 | \$ 35,543.13 | \$ 26,894.58 | \$ 4,3: | 4,357.13 \$ | 100,256.22 | \$ 96,324.36 | Ś | ب | 96,324.36 | \$ 3,632.00 | \$ 4,885.7 | 71 \$ | 1 | \$ 491,580.88 |
| JUNE '19 | \$ 356,346.10 | \$ 170,056.11 | \$ 47,707.95 | \$ 36,261.38 | \$ 1,89 | 1,896.43 \$ | 100,424.23 | \$ 95,273.70 | s | • | 95,273.70 | \$ 5,174.94 | • | Ś | 15.00 | \$ 491,571.47 |
| 61. YUUL | \$ 329,460.61 | \$ 176,964.06 | \$ 27,846.02 | \$ 20,180.16 | \$ 7,52 | 7,520.96 \$ | 96,949.41 | \$ 145,525.57 | \$ 2,6 | 2,618.47 \$ | 142,907.10 | \$ 7,417.96 | \$ 425.16 | 16 \$ | 9.07 | \$ 437,779.73 |
| AUGUST '19 | 1 | \$ 133,897.21 | \$ 34,391.45 | \$ 13,190.75 | \$ 15,24 | 5,245.97 \$ | 90,898.55 | \$ 119,980.58 | s | • • | 119,980.58 | \$ 12,106.79 | 59 | \$ | 1 | \$ 396,590.91 |
| SEPTEMBER '19 | \$ 313,494.50 | \$ 160,164.82 | \$ 31,234.55 | \$ 13,760.33 | | 7,293.06 \$ | 101,041.74 | \$ 84,505.13 | Ś | ہ ج | 84,505.13 | \$ 7,473.39 | \$ | \$ | 2.53 | \$ 405,656.66 |
| OCTOBER '19 | \$ 310,133.46 | \$ 157,690.00 | \$ 29,460.50 | \$ 22,512.69 | \$ 12,44 | 2,440.57 \$ | 88,029.70 | \$ 88,727.59 | s | دی ا | 88,727.59 | \$ 2,099.00 | \$ 2,546.60 | 60 \$ | 0.08 | \$ 400,313.25 |
| NOVEMBER '19 | \$ 285,736.27 | \$ 146,331.05 | \$ 36,673.94 | \$ 21,716.96 | \$ 7,59 | 7,596.77 \$ | 73,417.55 | \$ 78,969.60 | \$ 7,3 | 7,373.41 \$ | 71,596.19 | \$ 9,215.19 | \$ (106.38) | 38) \$ | • | \$ 393,025.80 |
| DECEMBER '19 | \$ 361,165.84 | \$ 175,463.98 | \$ 34,570.13 | \$ 11,324.05 | S 1,8 ⁶ | ,896.43 \$ | 137,911.25 | \$ 87,210.67 | s | 2,286.79 \$ | 84,923.88 | ۔ ۲ | \$ 1,767.87 | 87 \$ | 148.06 | . 1 |
| JANUARY '20 | \$ 301,634.33 | \$ 154,602.85 | \$ 24,124.32 | \$ 34,181.62 | \$ 1,9 | ,970.61 \$ | 86,754.93 | \$ 125,926.42 | Ş | رى ب | 125,926.42 | \$ 7,227.80 | ، ج | \$ | 15.00 | \$ 398,009.07 |
| FEBRUARY '20 | \$ 300,464.14 | \$ 166,675.20 | \$ 21,522.52 | \$ 19,500.15 | \$ 3,5 | ,592.78 \$ | 89,173.49 | \$ 66,436.06 | s | ب | 66,436.06 | \$ 12,589.39 | \$ 5,089.69 | 69 \$ | ſ | \$ 403,067.42 |
| YEAR TO DATE TOTALS | \$ 3.826.144.18 | \$ 1.936.024.09 | \$ 379.242.58 | \$ 285.178.81 | \$ 79.5 | 79.583.06 \$ | \$ 1,146,115.64 | \$ 1,177,452.63 | \$ 17,246.64 | t6.64 \$ | 1,160,205,99 | \$ 81,048.45 | \$ 19,063.81 | 81 | 189.94 | |
| | | | | - | | + | <u> </u> | | | | | | | | | |
| YTD PERCENTAGE | | | | | | | | | | Ì | | | | Ì | | |
| OF REVENUE | | 50.60% | %16.6 | 7.45% | | 2.08% | 29.95% | 30.77% | | 0.45% | 30.32% | 2.12% | | 0.50% | 0.00% | |
| TTD | | | | | | | | | | | | | - | | | |
| PERCENTAGE | | | | | | | | | | | | | | | | |
| OF NET | | | | | | | | | | | | | | | | |
| REVENUE | | | - | | | | | | | | 101.23% | | | _ | | |
| 2 | | | | | | | | | | | | | | | | |
| Average Charges | | | | | | | | | | | | | | | | |
| per month | S 318,845.35 | | | | | | | | | | | | | | : | |
| Average | | | | | | | | | | | | | | | | |
| Payments per | | | | | | | | | | | | | | | | |
| month | S 98,121.05 | | | | | | | | | _ | | | 1 | - | | |

Ross Valley New Work

| | NEW A/R | BALANCE | 383,364.76 | 417,263.65 | 426,409.34 | 432,898.24 | 398,486.46 | 366,834.95 | 383,989.41 | 385,461.90 | 382,481.58 | 438,670.26 | 392,689.34 | 398,362.34 | | | | | | | | | | | | |
|----------------|-------------|-----------------------------|-----------------|--------------|--------------|-------------|--------------|--------------|---------------|--------------------|--------------|---------------------|-------------|---------------|----|---|---|---|-------------------|------------|-----|------------|--------|---------|----------|---|
| | | - | Ś | Ś | S | Ś | Ś | ÷ | \$ | Ś | ŝ | Ś | Ś | s | | | | | | | | | | | | |
| | | ADJUSTMENTS | 0.20 | • | T | 15.00 | (0.26) | | 2.53 | 0.08 | • | 148.06 | 15.00 | 1 | | | 180.61 | | | 0.00% | , | | | | | |
| | | ADJ | Ś | ∽ | Ś | Ś | Ś | Ś | S | Ś | Ś | Ś | Ś | ÷ | | | Ś | | | | | | | | | |
| | WRITE | OFFS | • | 595.27 | \$ 2,438.27 | | \$ 425.16 | | • | 3 2,546.60 | • | • | | 5,089.69 | | | 11,094.99 | | | 0.29% | | | | | | |
| Į, | | _ | 12 \$ | 3 | 2 \$ | 3 | \$ 0 | \$ 0 | \$ 61 | 9 9 | \$ 00 | \$ | \$ 0 | 5 6 | | • | 4 | - | | % | + | | | | - | - |
| BAD DEB | WRITE | OFFS | \$ 2,536.42 | \$ 3,042.13 | \$ 1,420.32 | \$ 3,148.43 | \$ 3,169.70 | \$ 10,634.50 | \$ 7,473.39 | \$ 1,951.16 | \$ 9,049.60 | • | \$ 7,227.80 | \$ 12,589.39 | | | \$ 62,242.8 | | | 1.63% | | | | | | |
| | | Ë | | _ | | | | - | <u> </u> | - | - | - | - | - · · · | | | 2 | | | % | + | | | % | | - |
| | | F PAYMEN | 88,321.79 | 87,673.43 | 87,324.06 | 93,986.96 | 137,607.54 | 117,042.20 | 81,968.05 | 88,403.31 | 68,822.36 | 84,823.88 | 125,164.09 | 66,163.16 | | | 1,127,300.8 | | | 29.46% | | | | 93.36% | | |
| | | Ë | ∽ | Ś | Ś | ∽ | ∽ | ∽ | ∽ | ω | ∽ | Ś | ÷ | Ś | | | ÷ | | | | | | | | | |
| | | REFUNDS NET PAYMENTS | • | \$ 475.16 | • | | \$ 2,511.45 | | | • | \$ 6,859.05 | \$ 2,286.79 | | • | | | 1,139,433.28 5 12,132,45 8 1,127,300.83 5 62,242.84 5 11,094.99 | | | 0.32% | | | | | | |
| | | | ² \$ | <u>5</u> 8 | 90 \$ | \$ 90 | s 6 | \$ 0 | 5 \$ | 5 | H S | 57 \$ | <u>s</u> 60 | 6 \$ | | | ک 80 | - | | % | + | | | | | - |
| | | PAYMENTS | 88,321.79 | 88,148.59 | 87,324.06 | 93,986.96 | 140,118.99 | 117,042.20 | 81,968.05 | 88,403.31 | 75,681.41 | 87,110.67 | 125,164.09 | 66,163.16 | | | | | | 29.78% | | | | | | |
| | | S | \$ | \$ | \$ - | \$ | \$ | \$ | \$ | \$ | s - | \$ | \$ | \$ | | | + ↔ | | | ~ | _ | | | | | ŀ |
| | | T CHARGE | 82,914.92 | 125,209.72 | 100,328.34 | 103,609.29 | 106,790.88 | 96,025.19 | 106,593.37 | 94,373.48 | 74,891.64 | 140,864.50 | 86,395.97 | 89,515.24 | | | 26 \$ 1,207,512.54 \$ | | | 31.56% | | | | | | |
| | | Z | s | Ś | Ś | Ś | Ś | Ś | Ś | ∽ | Ś | Ś | S | Ś | | | ŝ | | | | _ | | | | | |
| OTHER | CONTRACTUAL | WRITE DOWNS NET CHARGES | 10,217.61 | 4,492.32 | 4,357.13 | 1,896.43 | 5,769.25 | 13,334.70 | 5,992.23 | 6,628.95 | 7,640.43 | 1,896.43 | 150.00 | 3,592.78 | | | 65,968.26 | | | 1.72% | | | | | | |
| | 8 | 3 | \$ | Ś | Ś | \$ | Ś | \$ | Ś | Ś | Ś | Ś | Ś | Ś | _ | | 69 | | | ` 0 | + | | | | | |
| RESIDENT | WRITE | DOWNS | 24,347.61 | 13,463.50 | 26,631.33 | 33,195.74 | 15,313.74 | 9,946.46 | 9,614.95 | 22,512.69 | 20,323.27 | 8,703.78 | 34,181.62 | 19,500.15 | | | 237,734.84 | | | 6.21% | | | | | | |
| | | | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | ~ | \$ | \$ | ŝ | | | 6 | | | ~ | | | | | - | - |
| MCAL | WRITE | DOWNS | \$ 32,547.13 | \$ 25,482.84 | \$ 35,723.61 | ł | \$ 25,891.60 | \$ 34,420.37 | | | 36,435.68 | | 1 | 1 | | | 380,395.14 | | | 9.94% | | | | | | |
| | | | 00 | 3 \$ | 0 \$ | - | 4 \$ | 11 | 2 \$ | 54 S | 5 \$ | 8 | 5 \$ | 6 \$ | | | 6 \$ | | | % | | | | | \vdash | ╞ |
| MCARE | WRITE | DOWNS | 150,987.00 | 171,904.63 | 171,445.10 | | 175,695.14 | | | 157,157.84 | 146,445.25 | | 1 | 166,681.26 | | | 1,934,501.1 | | | 50.56% | | | | | | |
| | | | 7 \$ | | ~ | 0 8 | - | 8 8 | ↔ | 6 \$ | 7 \$ | 4 | 8 | 4 | | | 2 2 | | | _ | _ | | | | - | + |
| | | CHARGES | 301,014.27 | 340,553.01 | 338,485.51 | 356,346.10 | 329,460.61 | 287,623.93 | 313,494.50 | 310,133.46 | 285,736.27 | 361,165.84 | 301,634.33 | 300,464.14 | | | 3,826,111.97 | | | | | | | | | |
| | | | \$ | Ś | Ś | 60 | Ś | Ś | 8 | \$ | \$ | 69 | 64 | \$ | L. | | se S | | (F) | 63 | - | E) | | | - | + |
| | | | MARCH '19 | APRIL '19 | MAY '19 | 110NE 19 | 61. JULY 19 | AUGUST '19 | SEPTEMBER '19 | DCTOBER '19 | NOVEMBER '19 | DECEMBER '19 | JANUARY '20 | FEBRUARY '20 | | | YEAR TO \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | | YTD PERCENTAGE | OF REVENUE | UTT | PERCENTAGE | OF NET | REVENUE | | |

78,903.08 65,171.54 58,673.23 39,293.27 29,755.96 21,667.25 14,851.35 10,544.22 5,723.10 5,319.73 99,012.03 4.705.08 BALANCE NEW A/R ŝ \$ 60 Ś 9.33 \$ 69 Ś 28.97% ADJUSTMENTS 9.33 ï • ٠ 69 \$ \$ \$ \$ €) €\$ 69 69 (106.38) 2,447.44 24740.20% 3,859.89 1,767.87 7,968.82 1 WRITE OFFS \$ ∽ ŝ \$ ∽ \$ \$ \$ ∽ ŝ \$ \$ 2,026.51 4,248.26 5,189.11 2,211.68 1,472.29 58384.38% \$ 3,344.33 147.84 165.59 \$ 18,805.61 BAD DEBT WRITE OFFS 1,286.74 \$ (1,042.80) **\$** 9,000.30 **\$** 5,299.56 \$ 2,938.38 \$ 324.28 \$ \$ 69 69 69 2,773.83 **NET PAYMENTS** 102158.21% -53.59% 8,652.56 2,537.08 100.00 762.33 32,905.16 272.90 Ś \$ \$ \$ \$ \$ \$ \$ \$ 6 \$ 514.36 15877.65% 107.02 5,114.19 4,492.81 REFUNDS , 69 ¥ 69 Ś 1,286.74 5,406.58 3,288.19 2,938.38 2,537.08 324.28 762.33 118035.86% 3,450.01 100.00 38,019.35 8,652.56 9,000.30 272.90 PAYMENTS (12,102.75) \$ (72.12) \$ (3,185.06) \$ (9,841.47) \$ (5,126.64) \$ (5,551.63) **\$** (6,343.78) **\$** \$ \$ \$ (2,953.25) \$ ↔ \$ CONTRACTUAL WRITE DOWNS NET CHARGES (1,474.09) (341.75) 358.96 (61,396.90) -190614.41% (14,763.32) \$ ŝ \$ 69 ⇔ \$ 69 € ו \$ 69 (43.66) (24.17) 1,086.59 1,751.71 1,911.27 1,300.83 5,811.62 42268.86% 1,820.61 13,614.80 OTHER \$ \$ 3,065.64 \$ \$ 69 69 \$ 64 \$ 60 60 \$ 15,402.10 12,442.93 263.25 4,866.42 3,244.29 4,145.38 1,393.69 147295.78% 2,620.27 47,443.97 RESIDENT WRITE DOWNS ŝ \$ Ф 69 69 69 69 69 \$ 69 69 (180.48) \$ 1,954.42 (28.92) (1,940.20)(2,179.57) 78.30 105.42 -3578.27% 119.42 238.26 347.81 (1,152.56) 332.98 WRITE DOWNS MCAL ഗ ഗ ⇔ \$ \$ \$ ŝ (10.65) \$ \$ \$ (90.9) (1,464.80)(114.20)1,317.53 4728.03% 532.16 1,268.92 1,522.90 MCARE WRITE DOWNS , . 69 69 \$ Ś ⇔ 69 Ś ~ ~ ~ ~ \$ ∽ 60 (8.06) 40.27 32.21 CHARGES ï ı, ı. ı. ı. ı 60 60 69 Ś \$ €? 69 \$ DATE TOTALS SEPTEMBER '19 **NOVEMBER '19** PERCENTAGE PERCENTAGE **OF REVENUE DECEMBER '19** EBRUARY 20 ANUARY '20 OCTOBER '19 YEAR TO REVENUE OF NET AUGUST '19 VTD MARCH '19 **UTY** APRIL '19 61. X 10 r **91' YAM UNE '19**

Ross Valley EMS Fiscal Year 19-20

| | | NTS BALANCE | 9.07 \$ 437,779.73 | \$ 396,590.91 | 2.53 \$ 405,656.66 | 0.08 \$ 400,313.25 | \$ | 06 \$ 444,393.36 | Ś | \$ 403,067.42 | | | | | Total Anna Anna Anna Anna Anna Anna Anna An | | 74 | | | 0.01% | | | | | |
|----------|-------------|-----------------------------|--------------------|---------------|--------------------|--------------------|---------------------|---------------------|---------------|---------------|-----------|-----------|---------|----------|---|---------|--------------------|-----|------------|------------|------------|------------|--------|---------|--|
| | | ADJUSTMENTS | .9 | \$ | \$ 2. | \$ 0. | - \$ | \$ 148.06 | \$ 15. | s | | | | | | | \$ 174.74 | | | 0.0 | | | | | |
| | | OFFS A | 425.16 | | • | 2,546.60 | | 1,767.87 | • | 5,089.69 | | | | | | | 9,722.94 | | | 0.39% | | | | | |
| BAD DEBT | WRITE | OFFS | 7,417.96 \$ | _ | 7,473.39 \$ | 2,099.00 \$ | 9,215.19 \$ | • • | 7,227.80 \$ | 12,589.39 \$ | | | | | | | \$ 58,129.52 \$ | | | 2.33% | | | | | |
| 1 | | REFUNDS NET PAYMENTS | 142,907.10 \$ | 119,980.58 \$ | 84,505.13 \$ | 88,727.59 \$ | 71,596.19 \$ | 84,923.88 \$ | 125,926.42 \$ | 66,436.06 \$ | 1 | • | • | r | | | 785,002.95 \$ | | | 31.53% | | | | 102.73% | |
| | | S NET P | ∽ | Ś | Ś | Ś | ti S | \$ 6/ | s | s | \$ | Ś | s | s | | | ~ | | | % | | | | | |
| | | REFUND | \$ 2,618.47 | • | • | • | \$ 7,373.41 | \$ 2,286.79 | • | ۰ ۲ | | | | | | | \$ 12,278.67 | | | 0.49% | | | | | |
| | | PAYMENTS | 145,525.57 | 119,980.58 | 84,505.13 | 88,727.59 | 78,969.60 | 87,210.67 | | 66,436.06 | | | | | | | 797,281.62 | | | 32.02% | | | | | |
| | | ET CHARGES | 5 96,949.41 S | | 5 101,041.74 S | 88,029.70 \$ | 73,417.55 \$ | 137,911.25 \$ | 86,754.93 \$ | 89,173.49 \$ | • | 1 | 1 | 1 | | | 5 764,176.62 S | | | 30.69% | | _ | | | |
| OTHER | CONTRACTUAL | WRITE DOWNS NET CHARGES | 7,520.96 | 15,245.97 \$ | 7,293.06 \$ | 12,440.57 \$ | 7,596.77 \$ | 1,896.43 \$ | 1,970.61 \$ | 3,592.78 \$ | \$ | S | \$ | \$ | | | 57,557.15 \$ | | | 2.31% | | | | | |
| Ĩ | | | 0.16 \$ | 13,190.75 \$ | 0.33 \$ | 2.69 \$ | 6.96 \$ | 4.05 \$ | 1.62 \$ | 0.15 \$ | | | | | | - | 6.71 \$ | | | 6.28% | | | | | |
| RESIDENT | WRITE | DOWNS | \$ 20,180.16 | \$ 13,19 | \$ 13,760.33 | \$ 22,512.69 | \$ 21,71 | \$ 11,324.05 | \$ 34,181.62 | \$ 19,500.15 | | | | | | | \$ 156,366.71 | | | 6 | | | | | |
| MCAL | WRITE | DOWNS | \$ 27,846.02 | 1 | \$ 31,234.55 | | ÷— | | - | - | | | | | | | \$ 239,823.43 | | | 9.63% | | | | | |
| MCARE | WRITE | DOWNS | \$ 176,964.06 | | | 157,690.00 | \$ 146,331.05 | | 154,602.85 | \$ 166,675.20 | | | | | | | \$ 1,271,789.17 | | | 51.08% | | | | | |
| | | CHARGES | 329,460.61 | | 313,494.50 \$ | | 285,736.27 \$ | 361,165.84 \$ | 301,634.33 \$ | 300,464.14 \$ | 1 | | | <u> </u> | | | \$ 2,489,713.08 \$ | | | | | | | | |
| | | | \$ | \$ | 19 \$ | 9 8 | \$ 61. | 19 S | 0 S | 20 \$ | | - | | | | | | | GE | UE | + | GE | | ш | |
| | | | 61. JUL | AUGUST '19 | SEPTEMBER '19 | OCTOBER '19 | NOVEMBER '19 | DECEMBER '19 | JANUARY '20 | FEBRUARY '20 | MARCH '20 | APRIL '20 | MAY '20 | JUNE '20 | | YEAR TO | DATE TOTALS | 4TD | PERCENTAGE | OF REVENUE | VTD | PERCENTAGE | OF NET | REVENUE | |

Management Summary Report Monthly and Fiscal Year to Date Ross Valley RPA February 2020

| Financial Class | Number of | Number of Percent of | Year to Date | Percent of | Charges | Percent of | Year to Date | Percent of | Payments | Percent of | Year to Date | Percent of |
|-----------------|-----------|----------------------|--------------|------------|--------------|------------|----------------------|------------|-------------|------------|------------------|------------|
| | Accounts | Total | Total Accts. | Total YTD | | Total | Total Charges | Total YTD | | Total | Payments | Total YTD |
| | | 10 000 | | 101 0 01 | 0.117 10E 00 | 10 070/ | ¢1 012 075 57 | 1000 | ¢10 766 27 | 2007 A00 | ¢162 173 80 | 702 4 00 |
| medicare | 04 | 40.00% | 104 | 40.04% | \$147,130.UO | 40.27.70 | 20.020,040,14 | 01.00.14 | 20.002,014 | 0/ 64- 17 | \$ 100'11 COI \$ | 0/ 14:07 |
| Medicare HMO | 12 | 10.17% | 50 | 5.09% | \$29,780.16 | 9.91% | \$123,861.55 | 4.97% | \$2,611.52 | 3.93% | \$21,595.04 | 2.71% |
| Medi-Cal | 0 | 0.00% | 7 | 0.71% | \$0.00 | 0.00% | \$17,438.07 | 0.70% | \$0.00 | 0.00% | \$8,253.92 | 1.04% |
| Medi-Cal HMO | 7 | 5.93% | 83 | 8.45% | \$18,075.83 | 6.02% | \$205,114.61 | 8.24% | \$1,720.86 | 2.59% | \$52,411.78 | 6.57% |
| Insurance | 13 | 11.02% | 87 | 8.86% | \$32,018.86 | 10.66% | \$216,853.20 | 8.71% | \$16,843.01 | 25.35% | \$235,880.51 | 29.59% |
| Private Pay | 9 | 5.08% | 62 | 6.31% | \$15,194.28 | 5.06% | \$147,984.07 | 5.94% | \$5,242.96 | 7.89% | \$42,503.13 | 5.33% |
| Kaiser | 9 | 5.08% | 51 | 5.19% | \$16,718.21 | 5.56% | \$138,169.48 | 5.55% | \$13,396.56 | 20.16% | \$183,738.29 | 23.05% |
| Kaiser Mcal | 0 | 0.00% | 5 | 0.51% | \$0.00 | 0.00% | \$13,561.41 | 0.54% | \$0.00 | 0.00% | \$4,973.42 | 0.62% |
| Kaiser Mcare | 15 | 12.71% | 145 | 14.77% | \$41,599.54 | 13.85% | \$392,978.84 | 15.78% | \$7,795.85 | 11.73% | \$76,618.04 | 9.61% |
| Other | 11 | 9.32% | 91 | 9.27% | \$0.00 | 0.00% | \$172,900.94 | 6.94% | \$558.98 | 0.84% | \$8,134.69 | 1.02% |
| Prior Sales | | | | | -\$57.77 | -0.02% | \$17,025.39 | 0.68% | | | | |
| Sub Total | 118 | 100.00% | 982 | 100.00% | \$300,464.14 | 100.00% | \$2,489,713.08 | 100.00% | \$66,436.06 | 100.00% | \$797,281.62 | 100.00% |
| Dry Runs | 0 | 0.00% | 0 | 0.00% | \$0.00 | 0.00% | \$0.00 | 0.00% | \$0.00 | 0.00% | \$0.00 | 0.00% |
| Total | 118 | 100.00% | 982 | 100.00% | \$300,464.14 | 100.00% | \$2,489,713.08 | 100.00% | \$66,436.06 | 100.00% | \$797,281.62 | 100.00% |
| | | | | | | | | | | | | |

1

wittman enterprises

INVOICE 20030247

TO: Ross Valley RPA FROM: Wittman Enterprises DATE: April 21, 2020 FOR: Billing Services Performed in March 2020

| Gross Collections | \$ 83,500.39 |
|---------------------------------------|-----------------|
| | \$ - |
| Less Refunds | \$ - |
| Net Collections | \$ 83,500.39 |
| Fee Based on 3.99% of Net Collections | \$ 3,331.67 |

CURRENT MONTH BALANCE: \$ 3,331.67

TOTAL AMOUNT: \$ 3,331.67

ROSS VALLEY PARAMEDIC AUTHORITY Totals

| | | MCARE | MCAL | RESIDENT | OTHER | IER | | | | | • | BAD DEBT | | | | |
|-------------------------|-----------------|-----------------|---------------------|---------------|----------------|--------------|-------------------------|-----------------|--------------|-------------------|----------------|--------------|--------------|-------|-------------|---------------|
| | | WRITE | WRITE | WRITE | CONTRACTU | CTUAL | | | | | | WRITE | WRITE | | | NEW A/R |
| | CHARGES | DOWNS | DOWNS | DOWNS | WRITE 1 | IN SNMOC | WRITE DOWNS NET CHARGES | PAYMENTS | REFUNDS | S NET PAYMENTS | SLUE | OFFS | OFFS | ADJUS | ADJUSTMENTS | BALANCE |
| APRIL'19 | \$ 340,593.28 | Ś | \$ 25,561.14 | \$ 25,906.43 | \$ | 5,578.91 \$ | 113,106.97 | \$ 91,598.60 | \$ 4,967.97 | s | 0.63 \$ | 8,231.24 | \$ 4,455.16 | 5 | - | \$ 496,166.73 |
| MAY '19 | \$ 338,485.51 | \$ 171,434.45 | \$ 35,543.13 | \$ 26,894.58 | Ś | 4,357.13 \$ | 100,256.22 | \$ 96,324.36 | ۰ ج | \$ 96,324.36 | 4.36 \$ | 3,632.00 | \$ 4,885.71 | \$ | • | \$ 491,580.88 |
| JUNE '19 | \$ 356,346.10 | \$ 170,056.11 | \$ 47,707.95 | \$ 36,261.38 | s | 1,896.43 \$ | 100,424.23 | \$ 95,273.70 | • | \$ 95,273.70 | 3.70 \$ | 5,174.94 | • | s | 15.00 | \$ 491,571.47 |
| 61, JULY '19 | \$ 329,460.61 | \$ 176,964.06 | \$ 27,846.02 | \$ 20,180.16 | s | 7,520.96 \$ | 96,949.41 | \$ 145,525.57 | \$ 2,618.47 | 7 \$ 142,907.10 | 7.10 \$ | 7,417.96 | \$ 425.16 | \$ | 9.07 | \$ 437,779.73 |
| AUGUST '19 | \$ 287,623.93 | \$ 133,897.21 | \$ 34,391.45 | \$ 13,190.75 | ŝ | 15,245.97 \$ | 90,898.55 | \$ 119,980.58 | ۰ ج | \$ 119,980.58 | 0.58 \$ | 12,106.79 | • | Ś | • | \$ 396,590.91 |
| SEPTEMBER '19 | \$ 313,494.50 | 1 \$ 160,164.82 | \$ 31,234.55 | \$ 13,760.33 | s | 7,293.06 \$ | 101,041.74 | \$ 84,505.13 | • | \$ 84,505.13 | 5.13 \$ | 7,473.39 | • | s | 2.53 | \$ 405,656.66 |
| OCTOBER '19 | \$ 310,133.46 | \$ 157,690.00 | \$ 29,460.50 | \$ 22,512.69 | s | 12,440.57 \$ | 88,029.70 | \$ 88,727.59 | • | \$ 88,727.59 | 7.59 \$ | 2,099.00 | \$ 2,546.60 | s | 0.08 | \$ 400,313.25 |
| NOVEMBER '19 | \$ 285,736.27 | \$ 146,331.05 | \$ 36,673.94 | \$ 21,716.96 | Ś | 7,596.77 \$ | 73,417.55 | \$ 78,969.60 | \$ 7,373.41 | 1 \$ 71,596.19 | 5.19 \$ | 9,215.19 | \$ (106.38) | s () | • | \$ 393,025.80 |
| DECEMBER '19 | \$ 361,165.84 | \$ 175,463.98 | \$ 34,570.13 | \$ 11,324.05 | S | 1,896.43 \$ | 137,911.25 | \$ 87,210.67 | \$ 2,286.79 | 9 \$ 84,923.88 | 3.88 \$ | ۱ | \$ 1,767.87 | \$ | 148.06 | \$ 444,393.36 |
| JANUARY '20 | \$ 301,634.33 | \$ 154,602.85 | \$ 24,124.32 | \$ 34,181.62 | Ś | 1,970.61 \$ | 86,754.93 | \$ 125,926.42 | • | \$ 125,926.42 | 5.42 \$ | 7,227.80 | s | Ś | 15.00 | \$ 398,009.07 |
| FEBRUARY '20 | \$ 300,464.14 | \$ 166,675.20 | \$ 21,522.52 | \$ 19,500.15 | Ś | 3,592.78 \$ | 89,173.49 | \$ 66,436.06 | ۰ ج | \$ 66,436.06 | 5.06 \$ | 12,589.39 | \$ 5,089.69 | \$ | • | \$ 403,067.42 |
| MARCH '20 | \$ 231,129.68 | \$ 134,685.91 | \$ 21,245.02 | \$ 18,565.73 | Ś | 9,361.20 \$ | 47,271.82 | \$ 83,500.39 | ۰ ج | \$ 83,500.39 | 0.39 \$ | 241.54 | • | \$ | • | \$ 366,597.31 |
| | | | | | | | | | | | | | | | | |
| | | _ | | | | | | | | | _ | _ | | - | | |
| YEAR TO DATE TOTALS | \$ 3,756,267.65 | \$ 1,918,405.47 | \$ 369,880.67 | \$ 263,994.83 | \$ | 78,750.82 \$ | \$ 1,125,235.86 | \$ 1,163,978.67 | \$ 17,246.64 | 4 \$ 1,146,732.03 | | \$ 75,409.24 | \$ 19,063.81 | \$ | 189.74 | |
| | | | | | | | | | | | | _ | | | | |
| YTD PERCENTAGE | | | | t | | Ì | | | | | Ì | è | | | à | |
| OF KEVENUE | | 51.07% | 9.85% | 7.03% | 0 | 2.10% | 29.96% | 30.99% | 0.46% | | 30.53% | 2.01% | 0.51% | 0 | 0.01% | |
| UTY | | | | | | | | | | | | | | | - | |
| PERCENTAGE | | | | | | | | | | | | | | | | |
| OF NET | | | | | | | | | | | | | | | | |
| REVENUE | | | | | | | | | | 101. | 101.91% | | | | | |
| | | | | | | | | | | | | | | | | |
| Average Charges | | | | | | | | | | | | | | | | |
| per month | \$ 313,022.30 | | | | | | | | | | | | | | | |
| Average Payments per | | | | | | | | | | | | | | | | |
| month | \$ 96,998.22 | | | | | | | | | | _ | | | | | |

 (0.26)
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 366,834.95

 2.53
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 383,989.41

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\$ 417,263.65 \$ 432,898.24 426,409.34 398,362,34 366,423.09 BALANCE NEW A/R \$ ŝ Ś 15.00 ADJUSTMENTS 148.06 15.00 0.00% 180.41 • 69 \$ 69 6 69 6 425.16 595.27 0.30% 2,438.27 5.089.69 2.546.60 \$ 11,094.99 ı WRITE OFFS \$ Э 64 ŝ 1.60% 3,042.13 1,420.32
 93,986.96
 \$\$
 3,148.43

 137,607.54
 \$\$
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 117,042.20
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 10,634.50
7,473.39 1,951.16 \$ 12,589.39 241.54 7,227.80 59,947.96 9,049.60 BAD DEB WRITE OFFS Ś s \$ 81,968.05 \$ \$ \$ 69 \$ 68,822.36 84,823.88 NET PAYMENTS 87,324.06 88,403.31 66,163.16 29.88% 1,122,379.43 95.42% 87,673.43 125,164.09 83,400.39 ري، Ś 6 \$ \$ \$ Ś \$ \$ 0.32% 2,286.79 2,511.45 12,132.45 475.16 6,859.05 REFUNDS • , • \$ \$ \$ 69 ŝ so so \$ ŝ ŝ 140,118.99 117,042.20 81,968.05 75,681.41 87,110.67 30.20% 88,148.59 87,324.06 93,986.96 88,403.31 25,164.09 66,163.16 1,134,511.88 83,400.39 PAYMENTS s s s s s Ś \$ s s \$ \$ Ś 69 106,790.88 96,025.19 31.32% 100,328.34 103,609.29 74,891.64 140,864.50
 WRITE DOWNS
 NET CHARGES

 \$
 4,492.32
 \$
 125,209.72
89,515.24 106,593.37 94,373.48 86.395.97 51,702.68 1,176,300.30
 4,357,13
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ω \$ \$ \$ 1.73% CONTRACTUAL 1,896.43 150.00 3.592.78 65,111.85 9,361.20 OTHER
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 26,631.33
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 33,195.74
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 9,946.46
 \$
\$ 69 \$ 69 6 69 22,512.69 20,323.27 8,703.78 6.18% 9,614.95 34,181.62 19.500.15 18,565 73 231,952.96 WRITE RESIDENT DOWNS \$ 3 \$ • ŝ
 171,904.63
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9.74% 166,681.26 \$ 21,174.71 18,194.59 \$ 366,042.60 WRITE DOWNS MCAL 69 51.03% 133,305.48 \$ 1,916,819.67 MCARE WRITE DOWNS ŝ \$ ŝ \$ \$ ŝ 69 so so \$ \$ 329,460.61 287,623.93 285,736.27 361,165.84 356,346.10 310,133.46 340,553.01 338,485.51 313,494.50 301,634.33 300,464.14 231,129.68 \$ 3,756,227.38 CHARGES ŝ so so Ś **60 60 60** s s s s s DATE TOTALS SEPTEMBER '19 NOVEMBER '19 **DECEMBER '19** PERCENTAGE **OF REVENUE** PERCENTAGE FEBRUARY 20 OCTOBER '19 ANUARY 20 YEAR TO REVENUE JUNE '19 JULY '19 AUGUST '19 OF NET MARCH '20 YTD ATY **APRIL '19 91' YAM**

21,667.25 14,851.35 10,544.22 65,171.54 58,673.23 39,293.27 29,755.96 5,723.10 5,319.73 174.22 78,903.08 4,705.08 BALANCE NEW A/R Ś \$ \$ 5 \$ \$ 6 ADJUSTMENTS 23.17% 9.33 9.33 . ÷ ı ī (106.38) \$ 69 \$ 69 S S 69 \$ \$ 6 6 \$ 3,859.89 19788.48% 2,447.44 1,767.87 7,968.82 . 1 WRITE OFFS 69 ∽ 64 ŝ \$ 69 6 \$ 69 69 \$ 2,211.68 \$ 2,026.51 4,248.26 1,472.29 165.59 38394.04% \$ 5,189.11 147.84 \$ 15,461.28 BAD DEBT • ł WRITE OFFS 1,286.74 \$ 5,299.56 \$ 2,938.38 \$ 2,537.08 \$ 324.28 \$ 2,773.83 \$ မလ \$ 762.33 NET PAYMENTS (1,042.80)324.28 100.00 272.90 100.00 60473.31% 24,352.60 -47.69% 9,000.30 6 4 ⇔ \$ \$ \$ \$ 69 \$ 5,114.19 12699.75% 107.02 514.36 4,492.81 REFUNDS ı. • , . . 69 3,288.19 \$ \$ 6 324.28 \$ ŝ 272.90 \$ 2,938.38 2,537.08 100.00 762.33 9,000.30 1,286.74 73173.06% 5,406.58 100.00 3,450.01 29,466.79 PAYMENTS (5,126.64) \$ (5,551.63) \$ (6,343.78) \$ (1,474.09) **\$** (2,953.25) **\$** 6 (9,841.47) \$ (341.75) \$ \$ € (3,185.06) \$ 358.96 \$ (4,430.86) \$ (12,102.75) (72.12) (51,064.44) CONTRACTUAL WRITE DOWNS NET CHARGES -126805.17% 69 6 \$ 69 69 5 Ю 4 6 (43.66) 1,751.71 1,911.27 1,300.83 5,811.62 1,820.61 33868.81% ,086.59 13,638.97 . OTHER \$ ÷ 64) \$ \$ 67 4,866.42 3,244.29 4,145.38 12,442.93 263.25 1,393.69 3,065.64 2,620.27 79567.59% 32,041.87 . RESIDENT WRITE DOWNS \$ 69 \$ \$ \$ \$ 69 \$ 1,954.42 (28.92) 78.30 (180.48) (2,179.57) 119.42 105.42 238.26 332.98 3,050.43 3,838.07 9530.84% 347.81 • WRITE MCAL DOWNS 6) \$ \$ 6 2 \$ 9 9 6 \$ \$ (90.9) (1,464.80) (10.65) (114.20) 3937.92% 1,380.43 1,585.80 532.16 1,268.92 MCARE WRITE DOWNS ı . ı 69 \$ \$ 69 69 69 \$ 64 6 69 69 40.27 40.27 CHARGES ı . ŧ . ŧ. . \$ \$ 69 69 \$ DATE TOTALS PERCENTAGE OF NET SEPTEMBER '19 NOVEMBER '19 DECEMBER '19 FEBRUARY '20 MARCH '20 PERCENTAGE **OF REVENUE OCTOBER**'19 **JANUARY 20** YEAR TO REVENUE **AUGUST '19** AT'D VTD MAY'19 JUNE'19 APRIL '19 91' YJUL

Ross Valley Old Work

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| | | MCARE | MCAL | R | RESIDENT | OTHER | IER | | | | | | | BAD | BAD DEBT | | | | | |
|--------------------------|------------------|----------------|--------------|----|--------------|-------------|--------------|-------------------------|------------------|---------------|--------------|---------------|---|--------|--------------|----------------|---|-------------|--------------------|---------------|
| | | WRITE | WRITE | - | WRITE | CONTRACTU | ACTUAL | | | | | | | W | WRITE | WRITE | | | NEM | NEW A/R |
| | CHARGES | DOWNS | DOWNS | I | DOWNS | WRITE I | N SNWOO | WRITE DOWNS NET CHARGES | PAYMENTS | | EFUNDS | NET P. | REFUNDS NET PAYMENTS | ō | OFFS | OFFS | ADJ | ADJUSTMENTS | S BALANCE | ANCE |
| | \$ 329.460.61 | 8 | \$ 27,846.02 | Ś | 20,180.16 | \$ | 7,520.96 \$ | 96,949.41 | \$ 145,525.57 | 57 \$ | 2,618.47 | \$ | 142,907.10 | \$ 7 | 7,417.96 | \$ 425.16 | 6 \$ | 9.07 | | \$ 437,779.73 |
| AUGUST '19 | 1 | + | \$ 34,391.45 | \$ | 13,190.75 | \$ 15 | 15,245.97 \$ | 90,898.55 | \$ 119,980.58 | 58 \$ | • | \$ | 119,980.58 | \$ 12 | \$ 12,106.79 | • | Ś | • | \$ 396,590.91 | ,590.91 |
| SEPTEMBER '19 | 313,494.50 | \$ 160,164.82 | \$ 31,234.55 | 69 | 13,760.33 | \$ | 7,293.06 \$ | 101,041.74 | \$ 84,505.13 | 13 \$ | • | S | 84,505.13 | \$ 7 | 7,473.39 | ۰ ج | s | 2.53 | 2.53 \$ 405,656.66 | ,656.66 |
| OCTOBER '19 | 310,133.46 | \$ 157,690.00 | \$ 29,460.50 | s | 22,512.69 | \$ 12 | 12,440.57 \$ | | | 59 \$ | • | s | 88,727.59 | 8 6 | | \$ 2,546.60 | \$ | 0.08 | \$ 400 | ,313.25 |
| NOVEMBER '19 | | 146,331.05 | \$ 36,673.94 | \$ | 21.716.96 | \$ | 7,596.77 \$ | 3 73,417.55 | | .60 \$ | 7,373.41 | \$ | 71,596.19 | ۍ ع | 9,215.19 \$ | \$ (106.38) \$ | 8) \$ | • | \$ 393 | 393,025.80 |
| + | | 175,463.98 | \$ 34,570.13 | \$ | 11,324.05 | \$ | 1,896.43 \$ | - | \$ 87,210.67 | 67 \$ | 2,286.79 | s | 84,923.88 | Ś | • | \$ 1,767.87 | 7 \$ | 148.06 | Ś | 444,393.36 |
| 1 | 301,634.33 | 154,602.85 | \$ 24,124.32 | \$ | 34,181.62 | s | 1,970.61 \$ | 86,754.93 | \$ 125,926.42 \$ | 42 S | • | s | 125,926.42 | \$ 7, | 7,227.80 | • | ÷ | 15.00 | 15.00 \$ 398 | 398,009.07 |
| FEBRUARY '20 | 300,464,14 | \$ 166,675.20 | \$ 21,522.52 | \$ | 19,500.15 | \$ | 3,592.78 \$ | 89,173.49 | \$ 66,436.06 | 8 8 | • | ÷ | 66,436.06 | \$ 12, | 12,589.39 | \$ 5,089.69 | 9 \$ | ٠ | \$ 403 | 403,067.42 |
| MARCH '20 | \$ 231,129.68 \$ | 134,685.91 | \$ 21,245.02 | \$ | 18,565.73 | \$ | 9,361.20 \$ | 47,271.82 | \$ 83,500.39 | 39 \$ | • | \$ | 83,500.39 | s | 241.54 | ۔ \$ | \$ | • | \$ 366 | 366,597.31 |
| APRIL '20 | | | | | | | Ś | • | | | | \$ | • | | | | | | | |
| | , | | | | | | \$ | • | | | | ŝ | ' | | | | | | | |
| | | | | | | | \$ | • | | | | \$ | • | | | | | | | |
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| YEAR TO | 72 CN9 UCE C 3 | ¢ 1 406 475 08 | 31 930 136 3 | | A 174 037 44 | 3 3 3 | 66 018 35 C | 811 448 44 | \$ 880 782 01 | | \$ 17 778 67 | ۰ ب | 868 503 34 | \$ 58 | \$ 58 371 06 | \$ 9722.94 | 4 | 174.74 | | |
| | 01.240,042.10 | _ | C1-900-107 6 | _ | 11.700111 | | 3 | | | + | 10-01-6-1 | | 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 | | | | | | - | |
| UTY | | | | - | | | | | | | | | | | | | | | | |
| PERCENTAGE OF REVENUE | | 21 69% | 6 60% | | 6 43% | | 2.46% | 29.82% | 32.37% | <i>1</i> % | 0.45% | | 31.92% | | 2.15% | 0.36% | ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~ | 0.01% | | |
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| TD | | | | | | | | | | | | | | | | | | | | |
| PERCENTAGE | | | | | | | | | | | | | | | | | | | | |
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| REVENUE | | | | | | | | | | | | | 107.03% | | | | | | - | |
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Management Summary Report Monthly and Fiscal Year to Date Ross Valley RPA March 2020

| Accounts Total Total Total Acto Total Acto Total Charges Total Charges Total Charges Total V193% Medicare 46 49.46% 401 40.84% \$120,384.25 52.09% \$1,043,825.52 41.93% Medicare HMO 3 3.233% 50 5.09% \$1,043,825.52 41.93% Medicare HMO 3 3.233% 50 5.09% \$1,043,825.52 41.93% Medicare 46 49.46% 8120,384.25 52.09% \$1,043,825.52 41.93% Medicare 9 9.68% 81 845% \$51,060 0.70% \$17,438.07 0.70% Medicare 9 9.68% 815 \$51,09% \$12,17% \$216,853.20 8.17% Medicare 1 5.19% \$10,07% \$147,984.07 5.54% Priver Real 2 2.15% \$51,317.23 \$147,984.07 5.54% Kaiser Mcare 12 12.90% \$14,77% \$216,406 \$12,75% \$138,169,41 </th <th>Financial Class</th> <th>Number of</th> <th>Number of Percent of</th> <th>Year to Date</th> <th>Percent of</th> <th>Charges</th> <th>Percent of</th> <th>Year to Date</th> <th>Percent of</th> <th>Payments</th> <th>Percent of</th> <th>Year to Date</th> <th>Percent of</th> | Financial Class | Number of | Number of Percent of | Year to Date | Percent of | Charges | Percent of | Year to Date | Percent of | Payments | Percent of | Year to Date | Percent of |
|--|-----------------|-----------|----------------------|--------------|------------|--------------|------------|----------------------|------------|-------------|------------|--------------|------------|
| 46 49.46% 401 40.84% \$120,384.25 52.09% \$1.043,825.52 4 1 3.23% 50 500% \$71.043,825.52 4 1043,825.52 4 1 3.23% 50 500% \$71.043,825.52 5 123,861.55 5 123,861.55 5 123,861.55 5 123,861.55 5 123,861.55 5 123,861.55 5 123,861.55 5 123,861.55 5 124,60.60 5 539% \$205,114.61 5 5 124,60.60 5 539% \$205,114.61 5 138,169,480 7 10,09% \$114,51 8 8 5 0.51% \$5,333.395 2.317,23 10,09% \$112,61,863.20 5 10,77% \$513,1661,41 1 1 1 1 1 1 \$533.317,23 10,09% \$17,984.07 \$516,84.07 \$516,84.07 \$516,84.07 \$516,86.32.20 \$516,84.07 \$516,84.07 \$516,84.07 \$516,84.07 \$516,86.07 \$516,86.07 \$516,86.07 | | Accounts | Total | Total Accts. | Total YTD | | Total | Total Charges | Total YTD | | Total | Payments | Total YTD |
| 46 4946% 401 40.84% \$120,384.25 52.09% \$1,043,025.52 4 MO 3 3.23% 50 5.09% \$7103,025.52 4 MO 5 5.03% \$713,059,47 3.05% \$124,615 \$17,43807 MO 5 5.38% 83 8.45% \$212,1606 5.39% \$205,114.61 Y 9 9.68% 87 8.86% \$222,590.83 9.77% \$216,853.20 Y 4 4.30% 511 \$14,77% \$223,317.23 10.09% \$14,61 M 4 4.30% 51 5.19% \$10,571.99 4.57% \$138,169.48 M 4 4.30% 51 5.19% \$10,571.99 4.57% \$13,561.41 M 2 2 5.19% \$10,571.99 4.57% \$13,561.41 M 3 3.23% 9.77% \$51,320 \$14,77% \$529,478.76 \$17,099 \$17,090.94 M 5 | : | | | | | | | | | | | | |
| HMO 3 3.23% 50 5.09% \$7,059,47 3.05% \$123,861.55 MO 5 5.33% 8.45% \$17,438.07 \$17,438.07 \$17,438.07 MO 5 5.33% 8.35 \$8.45% \$12,460.60 5.39% \$205,114.61 9 9.68% 62 6.31% \$22,590.83 9.77% \$216,853.20 9 9.68% 62 6.31% \$22,590.83 9.77% \$214,61 9 9.68% 51 5.19% \$23,317.23 10.09% \$14,61 9 9.68% 51 5.19% \$23,333.95 \$214,61 \$457,84.07 9 12 12.12.90% 14,57% \$519,473.199 \$4,57% \$133,61.41 8 3.23% 91 9.27% \$51,47.196 \$12,796.84.07 \$133,561.41 8 12 12 12.90% 14,57% \$50,00 \$10,00% \$17,025.39 8 70 93 100.00% \$231,129.68 | Medicare | 40 | 49.46% | 401 | 40.84% | \$120,384.25 | 52.09% | \$1,043,825.52 | 41.93% | \$22,110.68 | 26.48% | \$163,172.80 | 20.47% |
| 0 0.00% 7 0.71% \$0.00 0.00% \$17,438.07 0 5.38% 8.3 8.45% \$12,460.60 5.39% \$205,114.61 9 9.68% 87 8.86% \$22,590.83 9.77% \$205,114.61 9 9.68% 6.31% \$23,317.23 10.09% \$147,984.07 2 2.15% 5.19% \$10,571.99 4.57% \$138,169.48 12 12 12.90% 145 14.77% \$5,333.95 2.31% \$138,169.48 12 12 12.90% 14.57% \$138,169.48 1 2 2.15% 5.19% \$5,333.95 2.31% \$138,169.48 12 12 12.90% 12.75% \$138,169.48 1 3 3.23% 9.14.77% \$5,9478.76 12.75% \$138,169.48 12 12 12.75% \$138,071.30 \$10,009 \$17,000.94 3 3.23% 9.10.000% \$2231,129.68 100.00% \$17,000.94< | Medicare HMO | e | 3.23% | 50 | 5.09% | \$7,059.47 | 3.05% | \$123,861.55 | 4.97% | \$3,960.19 | 4.74% | \$21,595.04 | 2.71% |
| D 5 5.38% 8.3 8.45% \$12,460.60 5.39% \$205,114,61 9 9.68% 87 8.86% \$22,590.83 9.77% \$216,853.20 9 9.68% 6.31% \$22,590.83 9.77% \$214,00% \$147,984.07 2 2.15% 519% \$10,571.99 4.57% \$138,169.48 1 2 2.15% 5 0.51% \$5,333.95 2.31% \$138,169.48 1 2 2.15% 5 0.51% \$5,333.95 2.31% \$13,561.41 1 12 12.90% 145 14.77% \$5,9478.76 12.75% \$392,900.94 1 3 3.23% 91 9.27% \$533,956.41 1 1 1700.09% \$177,900.94 10 100.00% \$177,900.94 10 10 100.00% \$177,000.94 10 10 10 10 10 10 10 10 10 10 10 10 10 10 <td< th=""><th>Medi-Cal</th><td>0</td><td>0.00%</td><td>7</td><td>0.71%</td><td>\$0.00</td><td>0.00%</td><td>\$17,438.07</td><td>0.70%</td><td>\$3.19</td><td>0.00%</td><td>\$8,253.92</td><td>1.04%</td></td<> | Medi-Cal | 0 | 0.00% | 7 | 0.71% | \$0.00 | 0.00% | \$17,438.07 | 0.70% | \$3.19 | 0.00% | \$8,253.92 | 1.04% |
| 9 9.68% 87 8.86% \$22,590.83 9.77% \$216,853.20 9 9.68% 6.31% \$23,317.23 9.77% \$2147,984.07 2 2.15% 5.19% \$10,571.99 4.57% \$138,169.48 2 2.15% 5 0.51% \$5,333.95 2.31% \$135,61.41 12 12.90% 145 14.77% \$5,333.95 2.31% \$135,61.41 12 12.90% 145 14.77% \$5,333.95 2.31% \$135,61.41 12 12.90% 12.75% \$133,169.48 1 1 3 3.23% 91 9.27% \$5,333.95 2.31% \$17,290.94 0 0.00% \$231,129.68 100.00% \$217,29.68 10 0 0 0.00% \$231,129.68 100 \$2,489,713.08 10 0 0 0.00% \$231,129.68 100.00% \$2,489,713.08 10 0 0 0.00% \$231,129.68 10 | Medi-Cal HMO | 5 | 5.38% | 83 | 8.45% | \$12,460.60 | 5.39% | \$205,114.61 | 8.24% | \$2,534.84 | 3.04% | \$52,411.78 | 6.57% |
| 9 9.68% 62 6.31% \$23,317.23 10.09% \$147,984.07 4 4.30% 51 5.19% \$10,571.99 4.57% \$138,169.48 2 2.15% 5 0.51% \$5,333.95 2.31% \$135,61.41 12 12.90% 145 14.77% \$5,333.95 2.31% \$135,61.41 3 3.23% 91 9.27% \$5,333.95 2.31% \$17,909.948 3 3.23% 91 9.27% \$5,333.95 2.31% \$17,909.948 3 3.23% 91 9.27% \$5,333.95 2.31% \$17,025.39 otal 93 100.00% 982 100.00% \$231,129.68 10 otal 93 100.00% \$231,129.68 100 0 0 otal 93 100.00% \$231,129.68 100 \$0.00 | Insurance | 6 | 9.68% | 87 | 8.86% | \$22,590.83 | 9.77% | \$216,853.20 | 8.71% | \$21,496.82 | 25.74% | \$235,880.51 | 29.59% |
| 4 4.30% 51 5.19% \$10,571.99 4.57% \$138,169,48 2 2.15% 5 0.51% \$5,333.95 2.31% \$13,561.41 12 12.90% 145 14.77% \$5,333.95 2.31% \$13,561.41 3 3.23% 91 9.27% \$60.00 0.00% \$17,025.39 otal 93 100.00% 982 100.00% \$231,129.68 100 0 otal 93 100.00% 982 100.00% \$231,129.68 100.00% \$2,489,713.08 10 otal 93 100.00% 5231,129.68 100.00% \$2,489,713.08 10 otal 93 100.00% 5231,129.68 100.00% \$2,489,713.08 10 | Private Pay | 6 | 9.68% | 62 | 6.31% | \$23,317.23 | 10.09% | \$147,984.07 | 5.94% | \$2,385.97 | 2.86% | \$42,503.13 | 5.33% |
| 2 2.15% 5 0.51% \$6,333.95 2.31% \$13,561.41 12 12.90% 145 14.77% \$29,478.76 12.75% \$392,978.84 1 3 3.23% 91 9.27% \$0.00 0.00% \$172,900.94 1 0 91 9.27% \$20,478.76 12.75% \$392,978.84 1 3 3.23% 91 9.27% \$0.00 0.00% \$172,900.94 0 93 100.00% 982 100.00% \$231,129.68 100.00% \$2,489,713.08 10 0 0 0 0.00% \$231,129.68 100.00% \$2,489,713.08 10 0 93 100.00% \$231,129.68 100.00% \$2,489,713.08 10 | Kaiser | 4 | 4.30% | 51 | 5.19% | \$10,571.99 | 4.57% | \$138,169.48 | 5.55% | \$19,929.23 | 23.87% | \$183,738.29 | 23.05% |
| 12 12.00% 145 14.77% \$29,478.76 12.75% \$392,978.84 1 3 3.23% 91 9.27% \$0.00 0.00% \$172,900.94 1 "otal 93 100.00% 982 100.00% \$231,129.68 100.00% \$2,489,713.08 10 otal 93 100.00% 982 100.00% \$231,129.68 100.00% \$2,489,713.08 10 otal 93 100.00% \$231,129.68 100.00% \$2,000 10 otal 93 100.00% \$233,1,129.68 100.00% \$2,489,713.08 10 | Kaiser Mcal | 2 | 2.15% | 5 | 0.51% | \$5,333.95 | 2.31% | \$13,561.41 | 0.54% | \$351.80 | 0.42% | \$4,973.42 | 0.62% |
| 3 3.23% 91 9.27% \$0.00 0.00% \$17,900.94 7 0 4 1 93 100.00% 982 100.00% \$21489,713.08 10 0 0 0.00% 5231,129.68 100.00% \$2,489,713.08 10 7 0 4 1 93 100.00% 982 100.00% \$231,129.68 100.00% \$2,489,713.08 10 7 0 4 1 93 100.00% \$231,129.68 100.00% \$2,489,713.08 10 7 0 4 1 93 100.00% \$2,31,129.68 100.00% \$2,489,713.08 10 | Kaiser Mcare | 12 | 12.90% | 145 | 14.77% | \$29,478.76 | 12.75% | \$392,978.84 | 15.78% | \$8,529.39 | 10.21% | \$76,618.04 | 9.61% |
| • Total 93 100.00% 982 100.00% \$231,129.68 100.00% \$17,025.39 10 0 0.00% 982 100.00% \$231,129.68 100.00% \$2,489,713.08 10 70tal 93 100.00% 5231,129.68 100.00% \$2,489,713.08 10 70tal 93 100.00% \$231,129.68 100.00% \$2,489,713.08 10 | Other | ę | 3.23% | 91 | 9.27% | \$0.00 | 0.00% | \$172,900.94 | 6.94% | \$2,198.28 | 2.63% | \$8,134.69 | 1.02% |
| 93 100.00% 982 100.00% \$231,129.68 100.00% \$2,489,713.08 10 0 0.00% 0.00% \$2,489,713.08 10 10 93 100.00% \$2,489,713.08 10 10 10 93 100.00% \$231,129.68 100.00% \$2,489,713.08 10 | Prior Sales | | | | | -\$67.40 | -0.03% | \$17,025.39 | 0.68% | | | | |
| 0 0.00% 0 0.00% \$0.00 0.00% \$0.00 93 100.00% 982 100.00% \$231,129.68 100.00% \$2,489,713.08 10 | Sub Total | 93 | 100.00% | 982 | 100.00% | \$231,129.68 | 100.00% | \$2,489,713.08 | 100.00% | \$83,500.39 | 100.00% | \$797,281.62 | 100.00% |
| 93 100.00% 982 100.00% \$231,129.68 100.00% \$2,489,713.08 | | 0 | 0.00% | 0 | 0.00% | \$0.00 | 0.00% | \$0.00 | 0.00% | \$0.00 | 0.00% | \$0.00 | 0.00% |
| | Total | 93 | 100.00% | 982 | 100.00% | \$231,129.68 | 100.00% | \$2,489,713.08 | 100.00% | \$83,500.39 | 100.00% | \$797,281.62 | 100.00% |
| | | | | | | | | | | | | | |